## Creative design & marketing for the corporate Sector

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## We are Formulate. A full service creative agency based in Dubai, specialising in branding and design.

At Formulate, we deliver customer-focused branding that truly works. Visually impactful, dynamic, and with a long shelf life, our branding successes prove that we can take your business to the next level.

Our team of skilled experts define effective brand strategies, craft bold brand identities, develop intuitive web design and persuasive marketing collateral, to help communicate and grow your business.



Theo Adamson Creative Partner theo@formulatecreative.com



Dan Brown Creative Partner dan@formulatecreative.com

Brand Strategy Brand Identity Graphic Design Web Design Content Creation Gopywriting Testimonials

#### **Our Creative Team**



**Theo Adamson Creative Partner** 

Theo studied Graphic Arts and Design at Leeds Metropolitan University, migrating to Dubai in 2013 where he quickly settled into life in the sunshine, working for a local creative agency on projects for high profile clients within the region. Today, he's the brains behind Formulate's branding, print, digital, environmental, and packaging design.



**Dan Brown Creative Partner** 

Dan has been a designer for over 10 years and received a BA(Hons) in Visual Communication: Creative Advertising & Graphic Design from the Birmingham Institute of Art & Design. Complex creative briefs are what get him out of bed in the morning, and he specialises in delivering viable solutions guickly. With plenty of experience working with Middle East clients, he can turn his hand to anything from conceptual design, branding and brochure design to flyers, corporate materials, and web design.



**Charlotte Woods Senior Account Manager** 

Charlotte is an exceptional account manager and skilled organiser who excels at keeping the studio on track and managing projects from conception to completion. She works closely with our clients to understand their requirements and ensure the agency not only meets deadlines but exceeds expectations.



#### Joanna Abou Khalil

Graphic Designer (Arabic Speaker)

Joanna has a degree in Graphic design from the American University of Culture & Education Lebanon and a degree in Law from the Lebanese University. She enjoys crafting Arabic calligraphy and illustration and likes to bring these skills to her brand identities when she can. She also designs engaging social media campaigns and has worked with a range of clients in, both the consumer and corporate sector.



**Chris Paquilt 3D & Motion Graphics Designer** 

Chris is an experienced multidisciplinary creative having experience of working with some of the UAE's biggest agencies. He is an expert when it comes to all thing animation, motion and 3D graphics, as well as being able to design and deliver more traditional 2d projects.



#### **Paul Sowerby Brand Strategist & Copywriter**

Paul is an award-winning career spanning journalism, brand management, tone of voice strategy, and copywriting across three continents.



#### **Mohamed Faramawy**

#### Front-End Developer (Arabic speaker)

A Passionate and experienced Front-End Developer professional experience within the web development industry. Mohamed can Design and Develop User interfaces using JavaScript, HTML5, CSS, etc. to build all aspects of the user experience and user interface. He is also a native Arabic speaker.

#### **Our Core Services**



Brand Strategy 

### Graphic Design

Brand

Identity



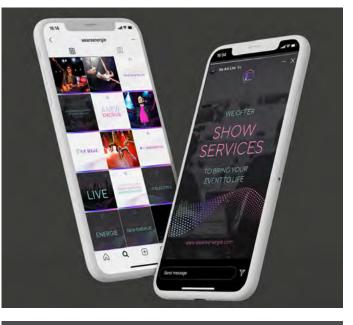
### Web Design



### Social Media & Content Creation



## Copywriting



### Digital Marketing

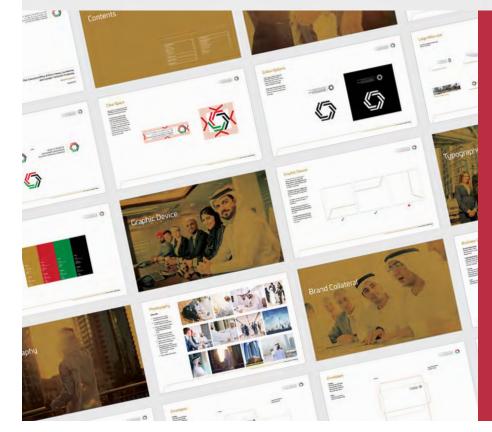


# **Corporate Branding**

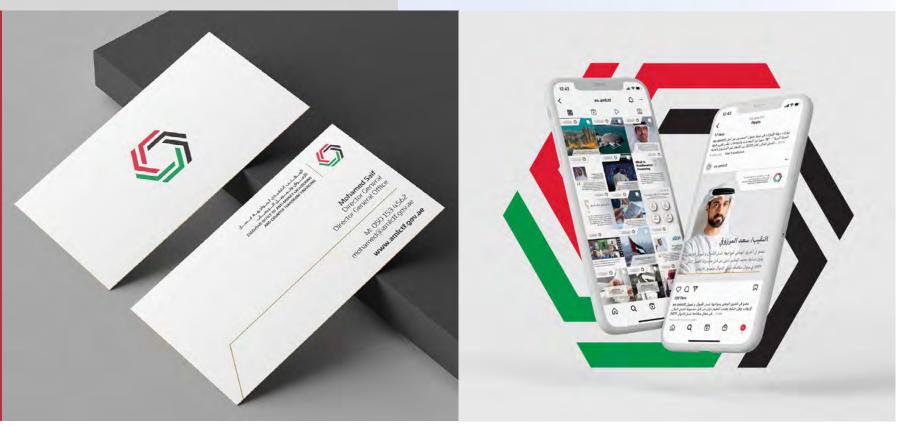


### AMLCTF - Branding, Guidelines, Collateral & Social Content

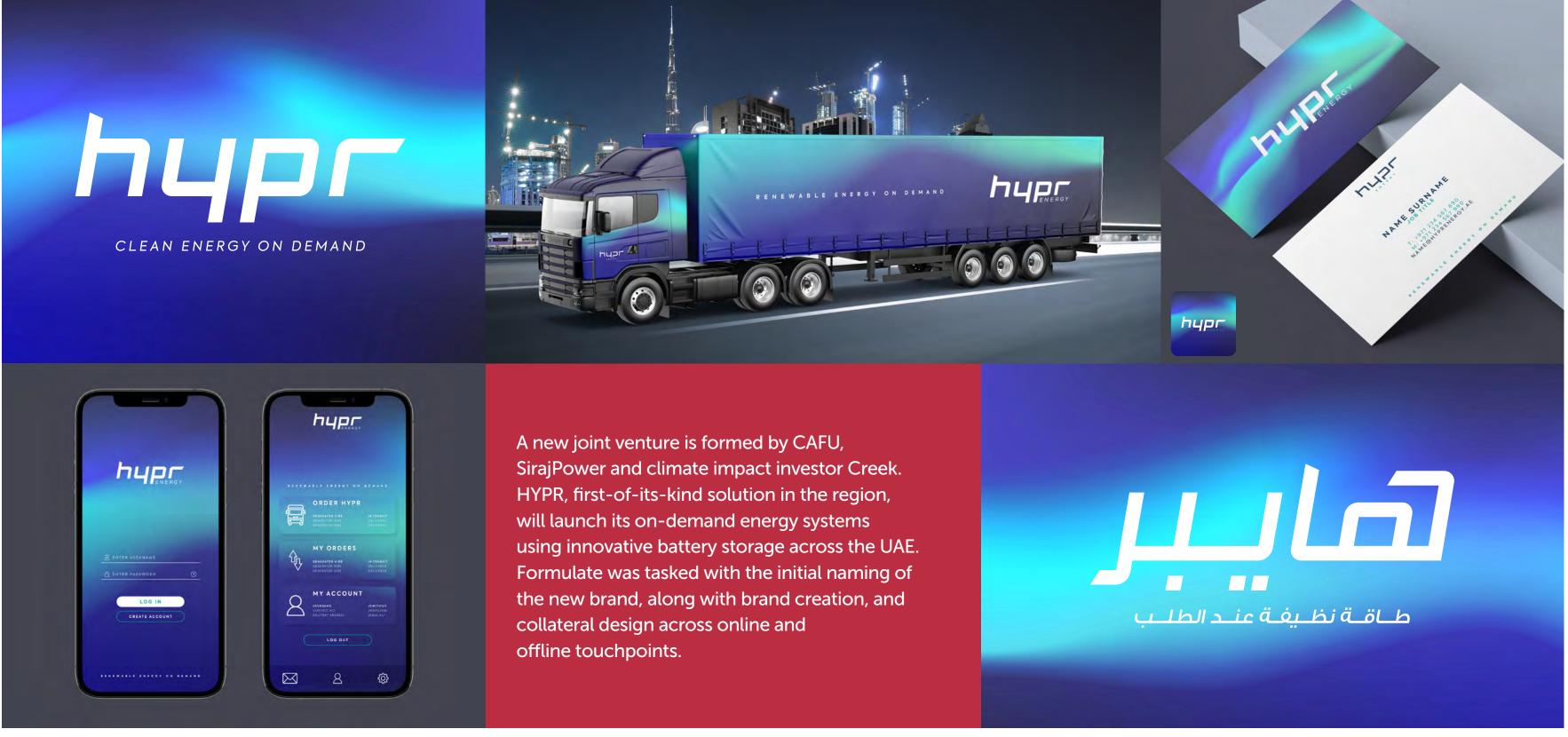




A brand for the Executive Office that would work in tandem with a range of government entities. The logo has been designed to bring together the two core pillars, anti-money laundering and counter terrorism financing and combine it with the Executive Office itself to form a strong, cohesive icon. brand guidelines communications toolkit and created content for their social media channels.



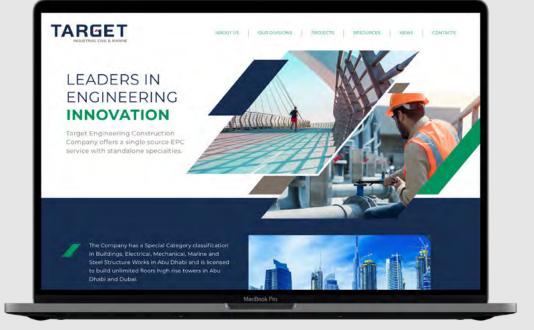
#### HYPR (CAFU & Siraj Power JV) - Naming, Branding & Collateral





#### Target Engineering (Alec Construction) - Branding, Guidelines, Collateral





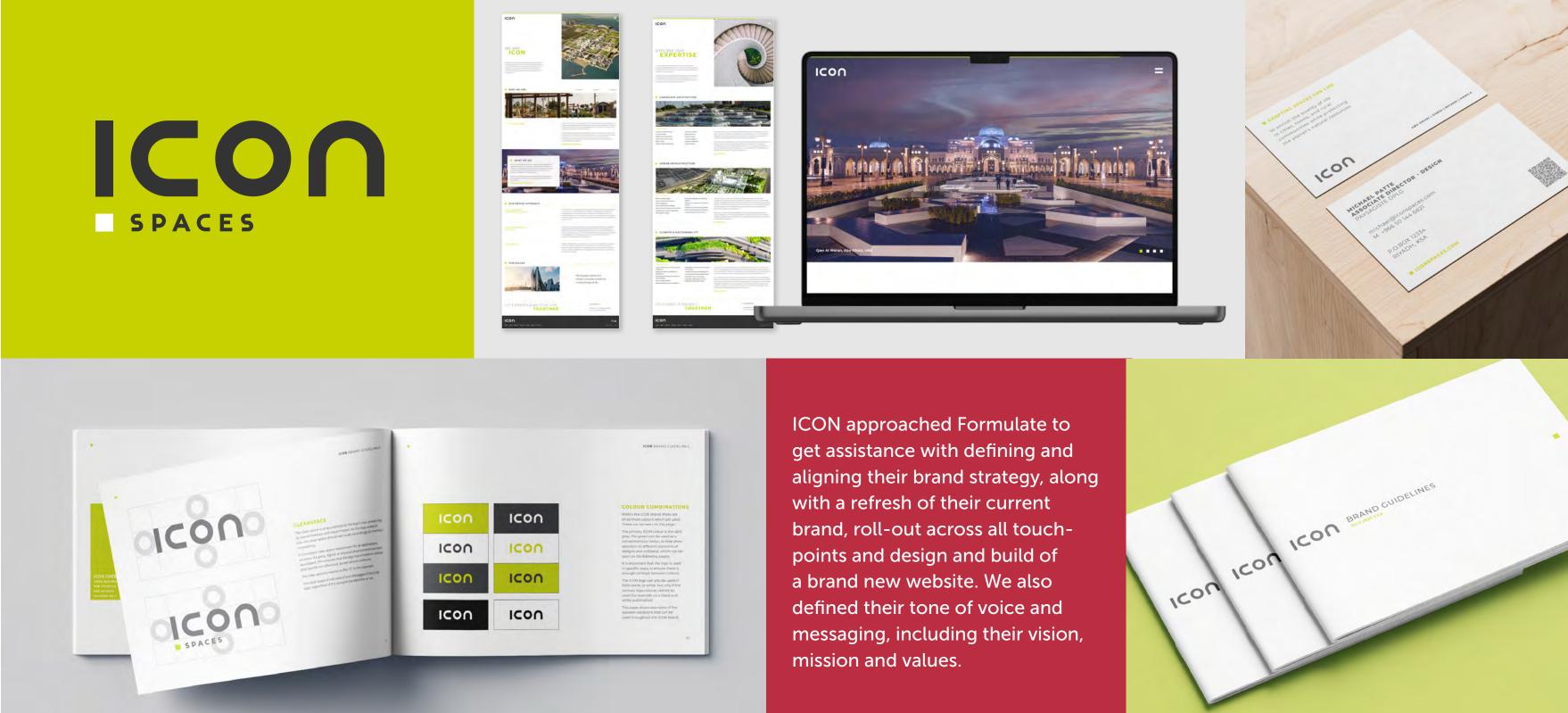
Target Engineering, formally owned by Arabtec, was recently taken over by Alec Construction. We were tasked with rebranding target and to bring a synergy with the Alec Construction Parent brand, which we did through the colour use of colour and brand elements.







#### **ICON** - Brand Strategy, Branding, Guidelines, Collateral & Website



**Contact Us** 



### American Business Council (AmCham) - Branding & Collateral



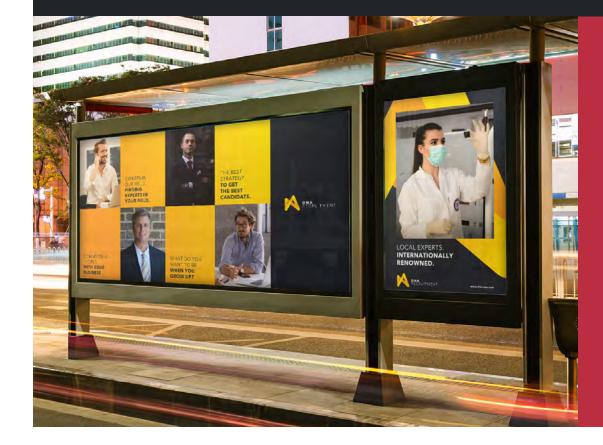




#### **DNA Recruitment** - Branding, Website & Collateral



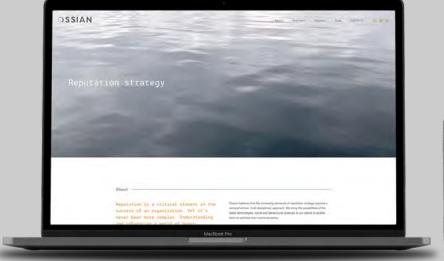


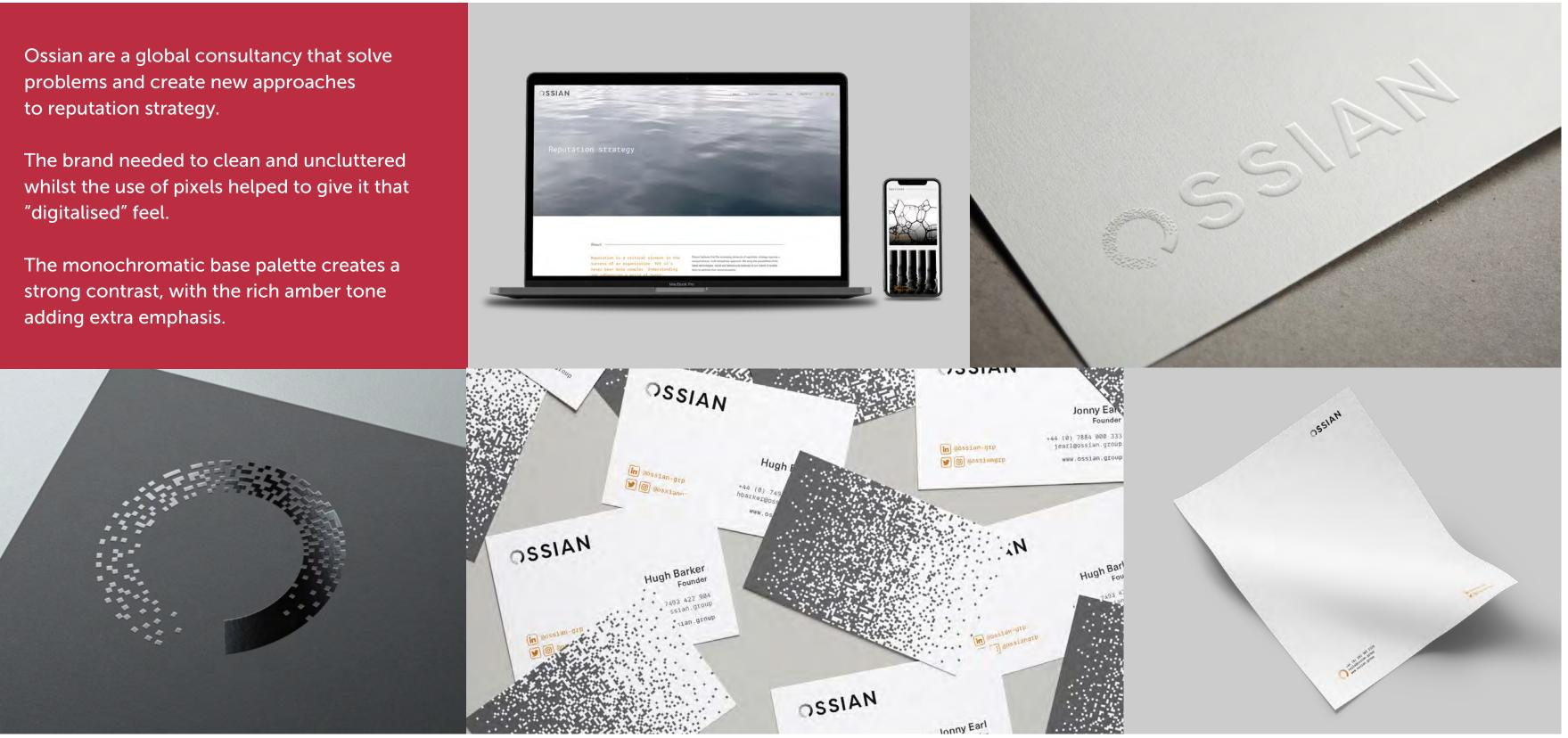


DNA Recruitment specialise in executive search for the medical sector, supplying specialist staff to some of the world's leading healthcare suppliers. After tens years of business they required a re-brand that would elevate them and position them among the market leaders within this sector. This culminated in a powerful, bold and confident new branding that rolled out across presentations digital applications and a new website that is soone to be launched.



#### **Ossian Consultancy** - Branding, Website & Collateral





# Internal Branding & Comm's



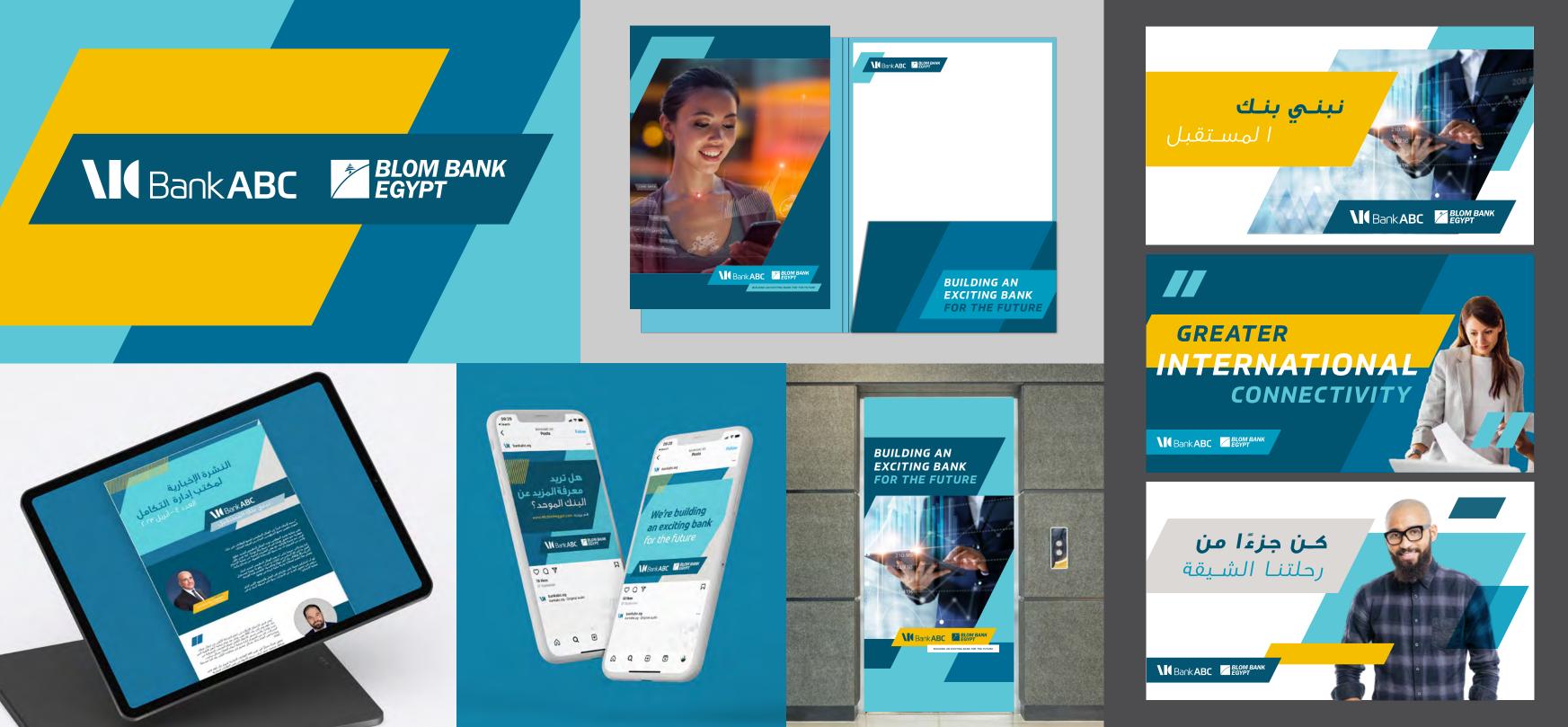
#### Al Ghurair - People & Culture Branding



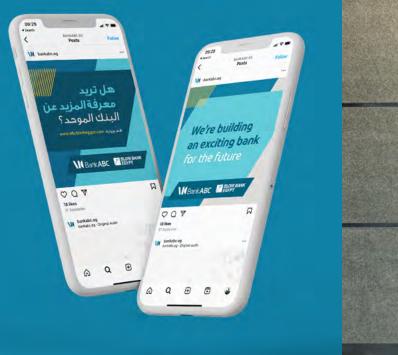
#### **SABB** - Internal Digital Transformation Brand & Event Collateral



#### Bank ABC & Blom Bank Merger - Internal Comm's









# Corporate Brochures & Reports





### **Dubai Electricity & Water Authority (DEWA)** - Management Report







#### **ENOC, Dubai** - Insights Publication



#### **Microsoft & Eversheds** - White Paper







#### Dana Gas- Management Report Concept



#### Alamar Foods - Annual Report



### MASCO - Annual Report







#### UR PEOPLE



### **UAE Central Bank** - Reports & Collateral





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#### CHAPTER 3. BANKING AND FINANCIAL DEVELOPMENTS

Government deposits increased in 2018 with the recovery of oil prices and continued fiscal reforms. Credit growth picked up, in support of growth in the non-energy sectors of the economy. Overall, the banking sector in the UAE remains well capitalised, hyginy include equal of capital scale for growth prices for Banking and the sectors.

#### BANKING LANDSCAPE

The number of locally-incorporated licenses bank is unchanged act2 in 2018. The number of foring banks defined to 38 in 2018. The number of aniemployeen has inverseed for national banks from 20.056 in 2017 to 30.366 employees at the end of 2016. For the foreign banks, it defined from 7.211 in 2017 to 54.83 employees at the end of 2018. markly due to consolidation in banking activity an increased efficiency. (See Table 3.1)

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ethnisees 24th 7438 1 Churt IS' DEPOSITS

#### otal customer deposits at banks increased 018, share to the rise in both, resident and n

Intrease higher than that witnessed in 2017 and above the CAGR<sup>2</sup> (5% and 8.5%, respectively) for the last four years.

The Derivative Actual Grant Rate (DAD) is the mean around grant Spherical Control Lines is specified provided from large trace and grant around provide means the same grant share the spherical means NA Property of an information (CADA, & washed by for the period (DAL) A Provide method provides A Pro

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## **BCG** - Internal Report



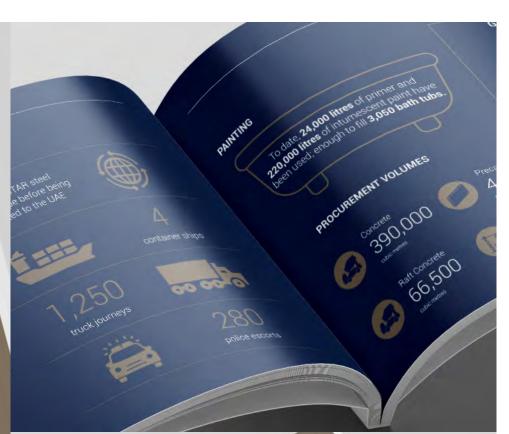
#### **One Za'abeel, The Link, ALEC** - Technical Brochure





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#### AECB - 2020 Report

Dear Shareholders,

CEO Annual Report 2020

and with the Central payment performance; and with the central 's national cheque clearing system in relation ly cleared/bounced cheque data. out the year we invested our time heavily roughout the year we invested our once neavity or ading our data analytics capabilities, building internal dashboards to monitor corporate internal dashboards to with external data-determine vinternal dashboards to monitor corporate primance and KPIs, with external data-driven vimance and keys, with external dara-driv vitches to increase the adoption of our

s pitches to increase the acophon or our ucts and the production of high-value insight to to support key stakeholders in analyzing markets by challenging and assessing the our markets by chaitenging and assessing the fact of so many changing economic forces in this

With some operational changes, several improvement programs and the redefinition of various internal procedures and activities, in 2020 various internal procedures and activities, in 2020 various internal procedures and activities and and activities and various and vari we were able to drive revenues of AED XXX and profits of AED YYV. Even though these were an average of 16% lower than budget, we managed to remain Profitable in each month of the year, whilst matching the level of net profit achieved in 2018. while the economy is likely to take at least two While the economy is likely to take at least two years to bounce back to 2019 levels, we will yontinue to focus on driving our development plan ard: deepening AECB's penetration into a broader

of products and ultimately increa and shareholder value of the com achieved ISO 2700 We are very proud to have achieved 150 errori PCI-DSS and UAE Information Assurance (NESA) accreditation during 2020, showing the willin desire and commitment of the entire deliver what is best for AECB.

We look forward with great enthusiasm to launching some game-changing products in 2021 which will establish AFCB as a strong player in the husing transaction and real actions protected We look forward with great enthusia In this which will establish AECB as a strong player in the business transaction and real estate sectors and are committed to providing a credit score for every member of the adult population in the UAE using pon-banking data. non-banking data.

As ever, the future looks bright.

#### Marwan Ahmad Lutfi

Al Etihad Credit B XX April 2021

DEC



## **American Business Council (AmCham)** - Quarterly Newsletter



IN THIS ISSUE U.S. Stimulus Package Do you qualify?

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Recent Events A look back at the events held during the first quarter of the year. Page 11

Q1-2020

AMCHAM DUBAI

Tax Updates Important new dates for filing your tax return. Page 13

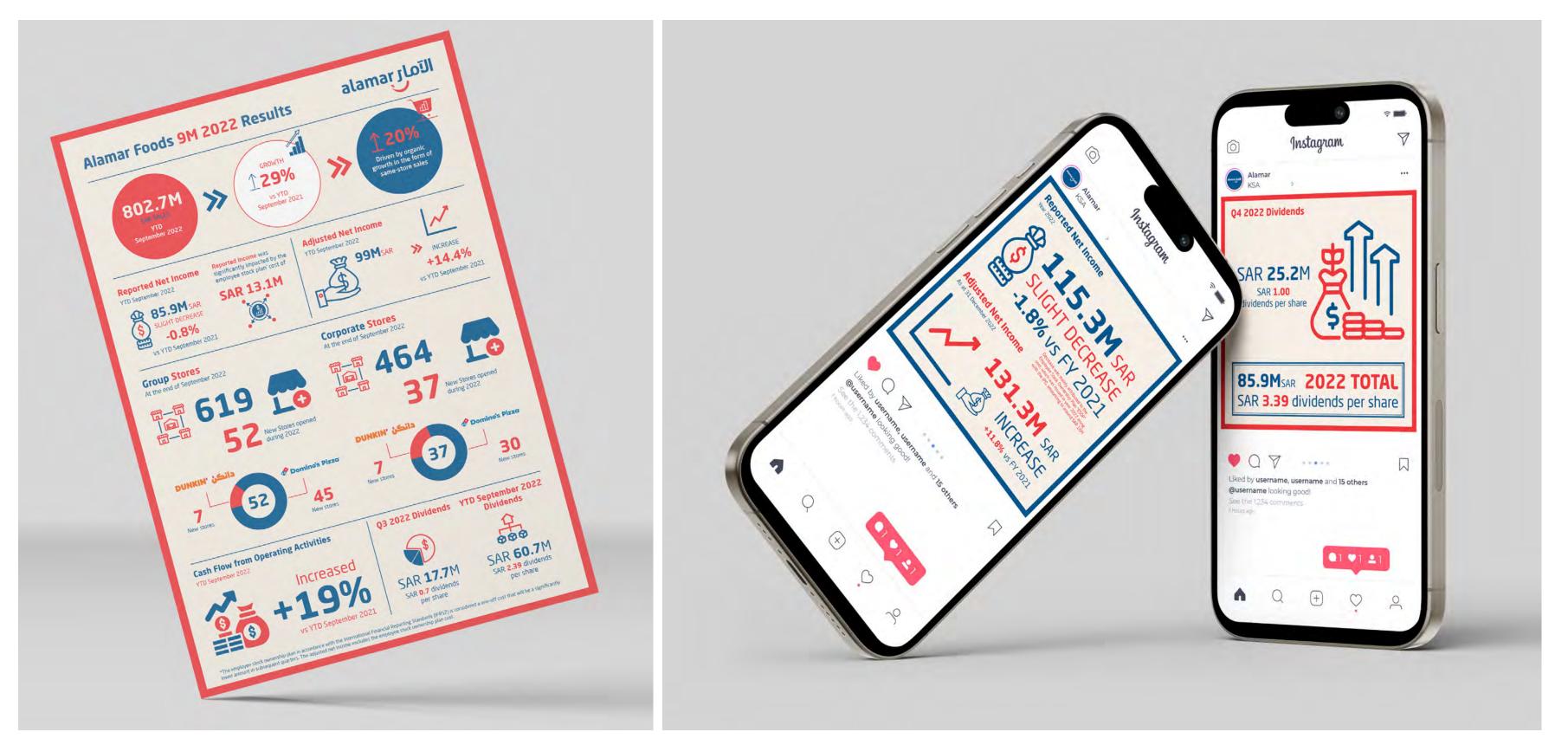
Welookathowto keep business moving during these unprecedented times.

Business Continuity During the COVID-19 Outbreak

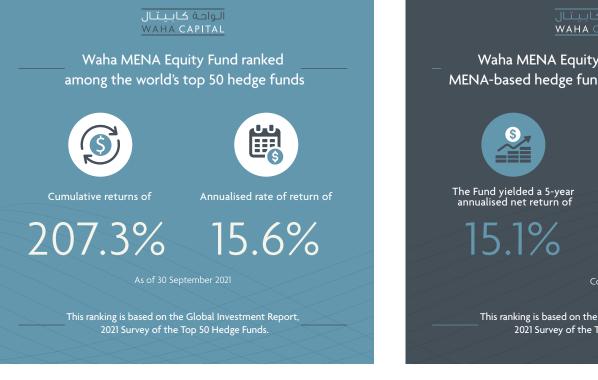
# Social Media & Infographics



### **Alamar Foods** - Infographics & Social



#### Waha Capital - Social Media



الواحة كابيتال

Waha MENA Equity Fund was the only MENA-based hedge fund to place in the ranking

against the benchmark S&P Pan Arab Composite Index which in turn returned 1.2%

In 2020, the Fund returned

4.1%

This ranking is based on the Global Investment Report, 2021 Survey of the Top 50 Hedge Funds.



"Our priority at Waha Capital is to curate diversified and balanced portfolios that create sustainable income and long-term value for our shareholders and investors. Our investment strategy has been successful over the past eight years and to be recognised for this brings me great pride, especially in our team.



الواحة كابيتال WAHA CAPITAL

"Our Waha MENA Equity Fund was established in 2014 with an equity long-bias. Having strategically invested into building our emerging markets asset management platform out of Abu Dhabi, we now have been recognised as one of the top 50 hedge funds globally and are the only fund based in the MENA region. This is a significant milestone in our journey, one we wish to share with our investors, stakeholders and broader UAE community."

Mohamed El Jamal





#### الواحة كابيتال WAHA CAPITAL

"Our priority at Waha Capital is to curate diversified and balanced portfolios that create sustainable income and long-term value for our shareholders and investors. Our investment strategy has been successful over the past eight years and to be recognised for this brings me great pride, especially in our team."

Ahmed Khalifa Al Mehairi



#### الواجة كانتتال WAHA CAPITAL

"Our Waha MENA Equity Fund was established in 2014 with an equity long-bias. Having strategically invested into building our emerging markets asset management platform out of Abu Dhabi, we now have been recognised as one of the top 50 hedge funds globally and are the only fund based in the MENA region. This is a significant milestone in our journey, one we wish to share with our investors, stakeholders and broader UAE community."

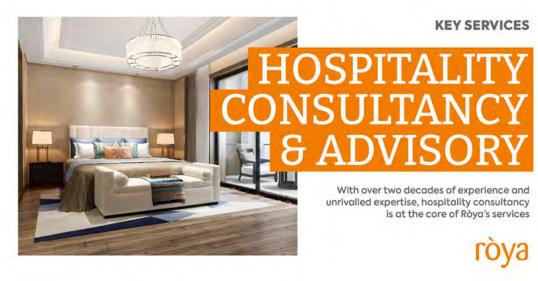
Mohamed El Jamal Chief Investment Officer, Public Markets and Lead Portfolio Manager, Waha MENA Equity Fund

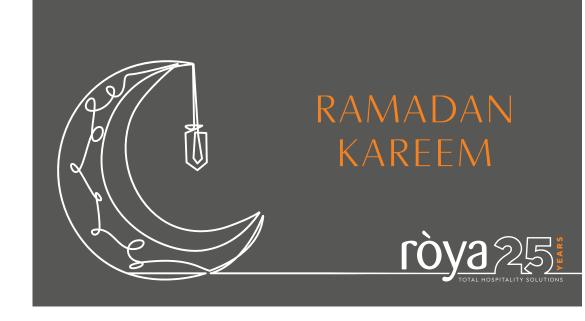
#### **Roya International** - Social Media











#### ròya

Why Ahmed Ramdan is confident about the future of Emiratis in hospitality

Read the full article in: **HOTELIER** 



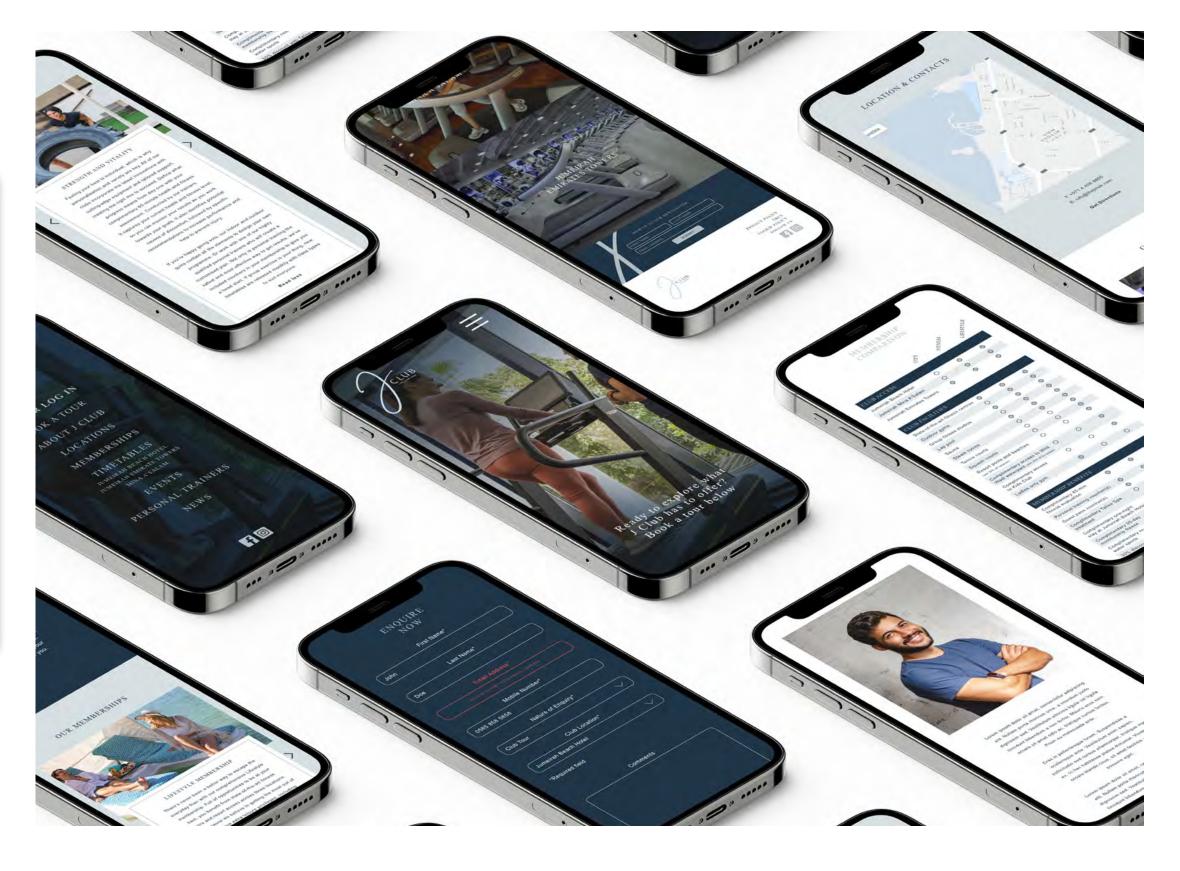
### J Club, by Jumeirah - Social Media



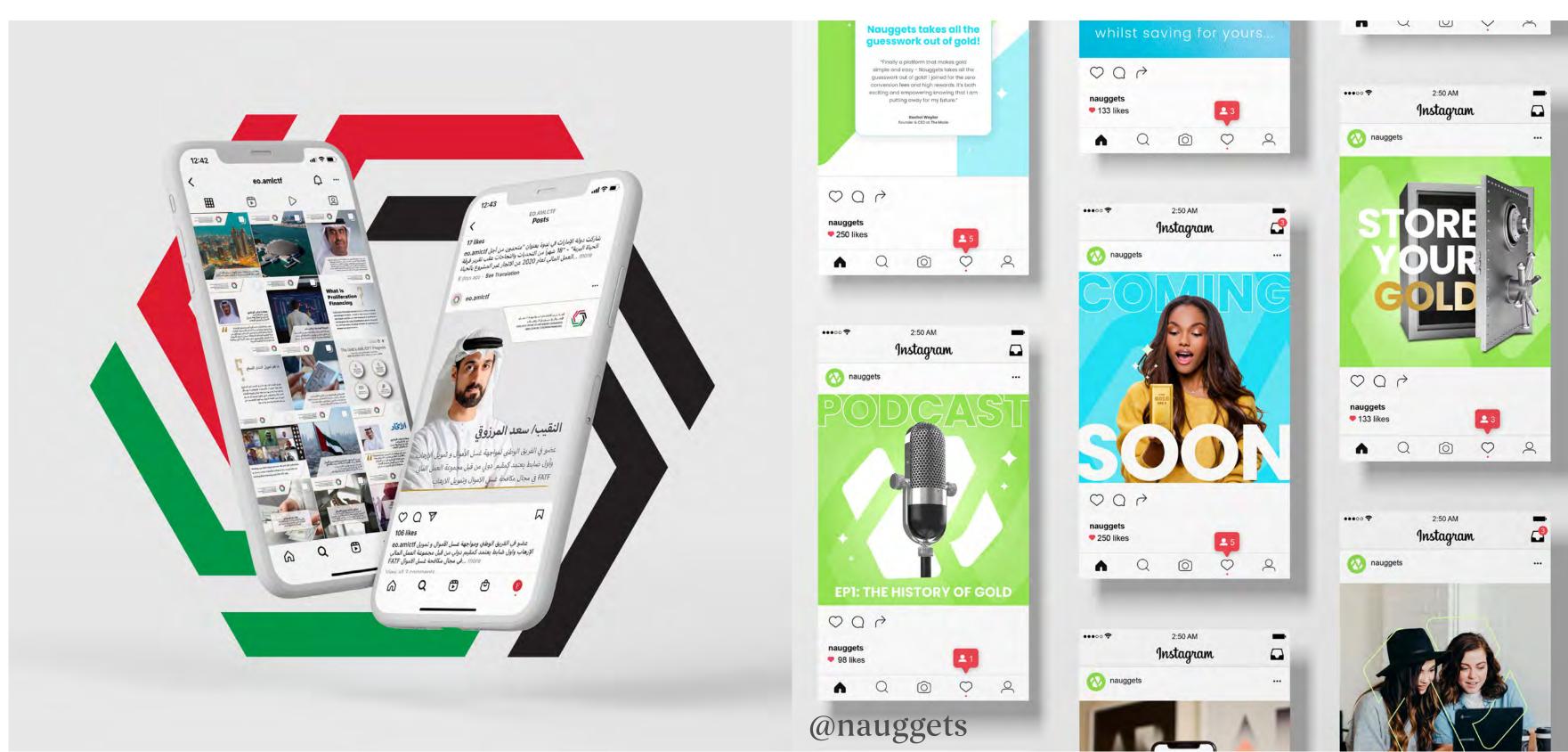


FFERENT KIND OF SUMME Escape awaits you



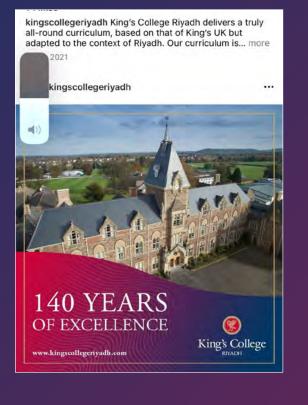


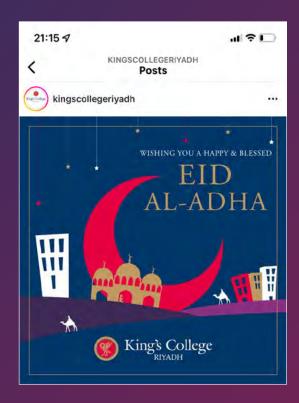
#### **Social Content**



#### **Education** - Social Media















#### **FloraNow** - Infographic





#### Legatum - Infographic



#### **Qualitaz** - Process Infographic





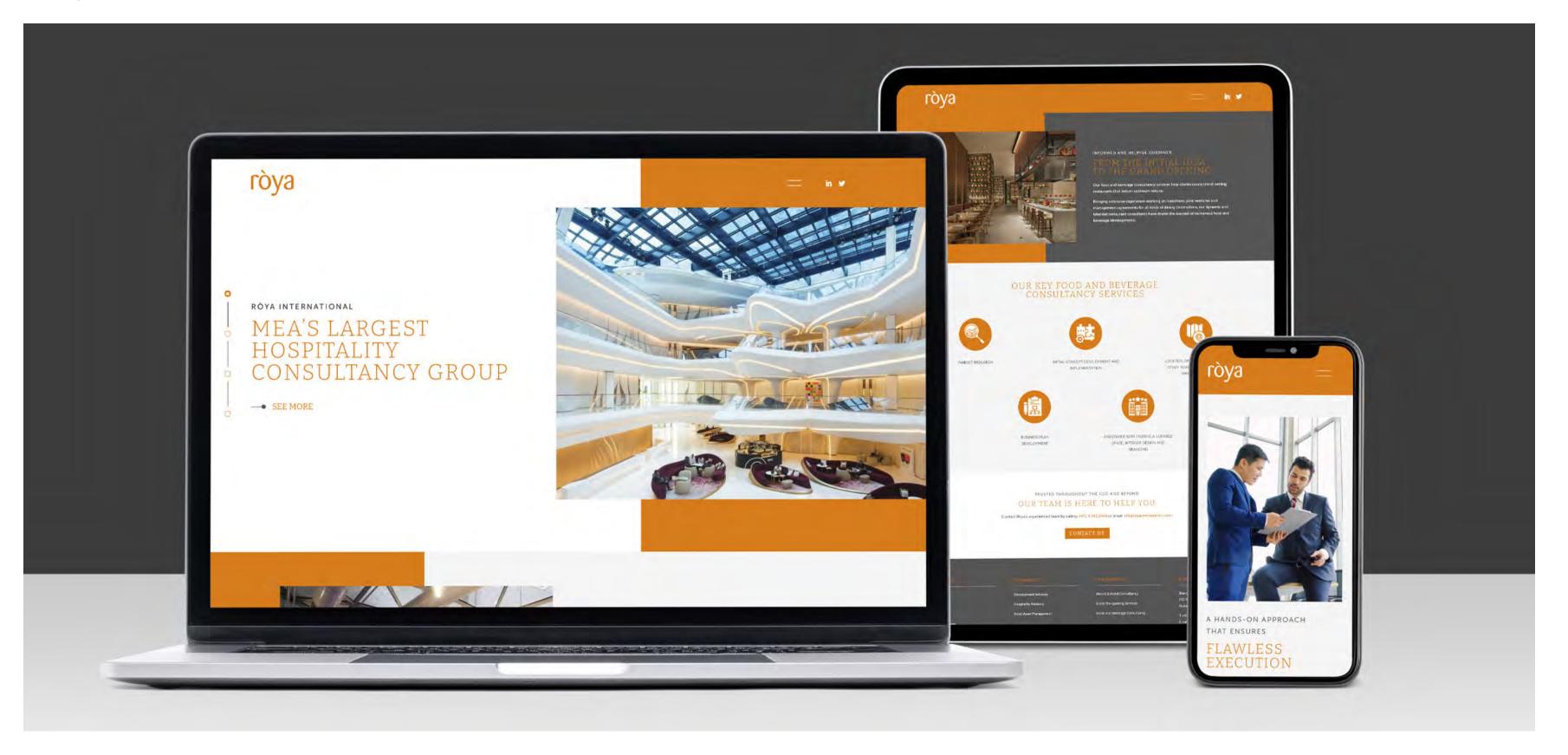
#### **CWB Legal** - www.cwblegal.com

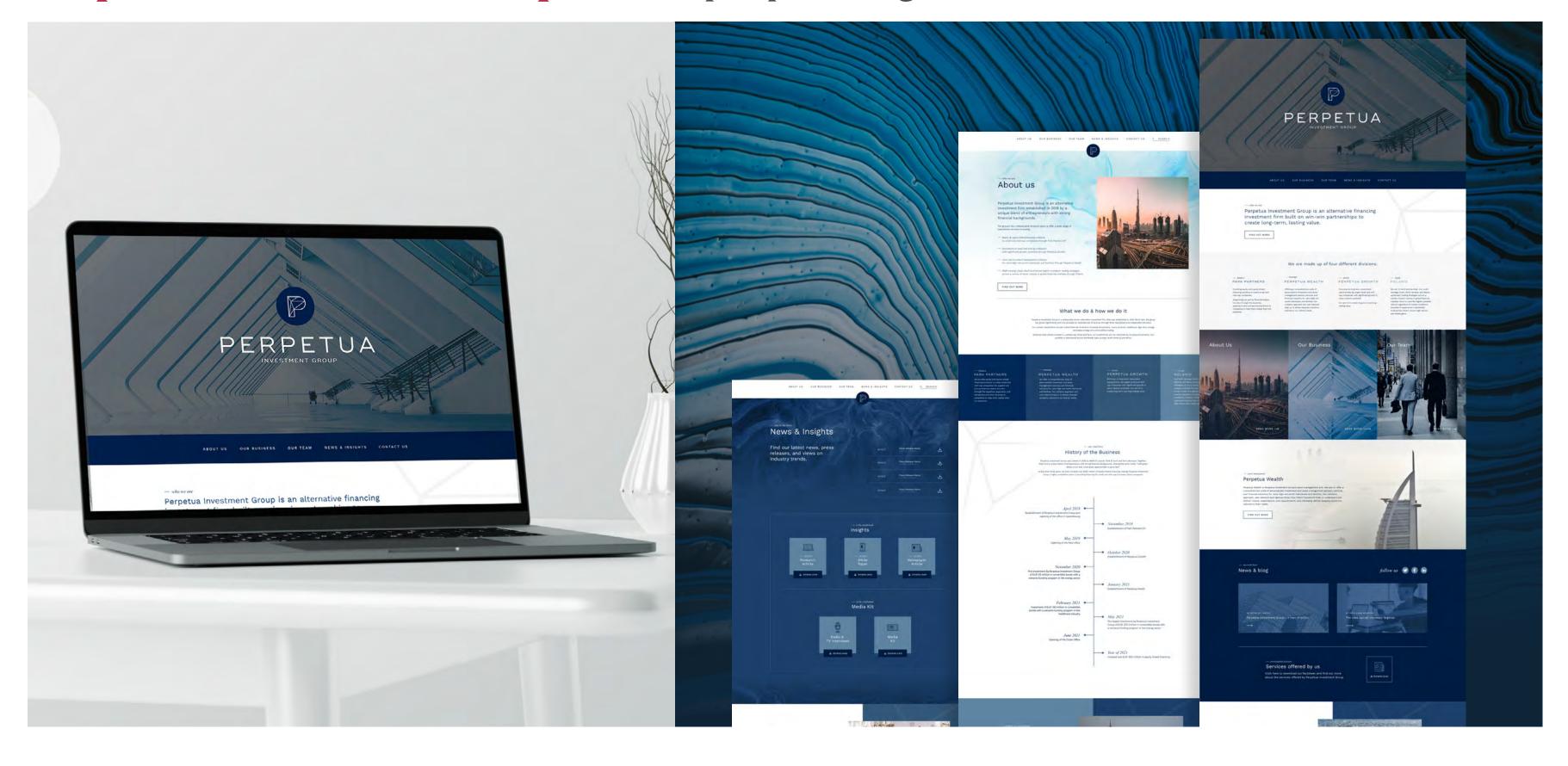


#### **Contrax Consultancy** - www.contraxco.com



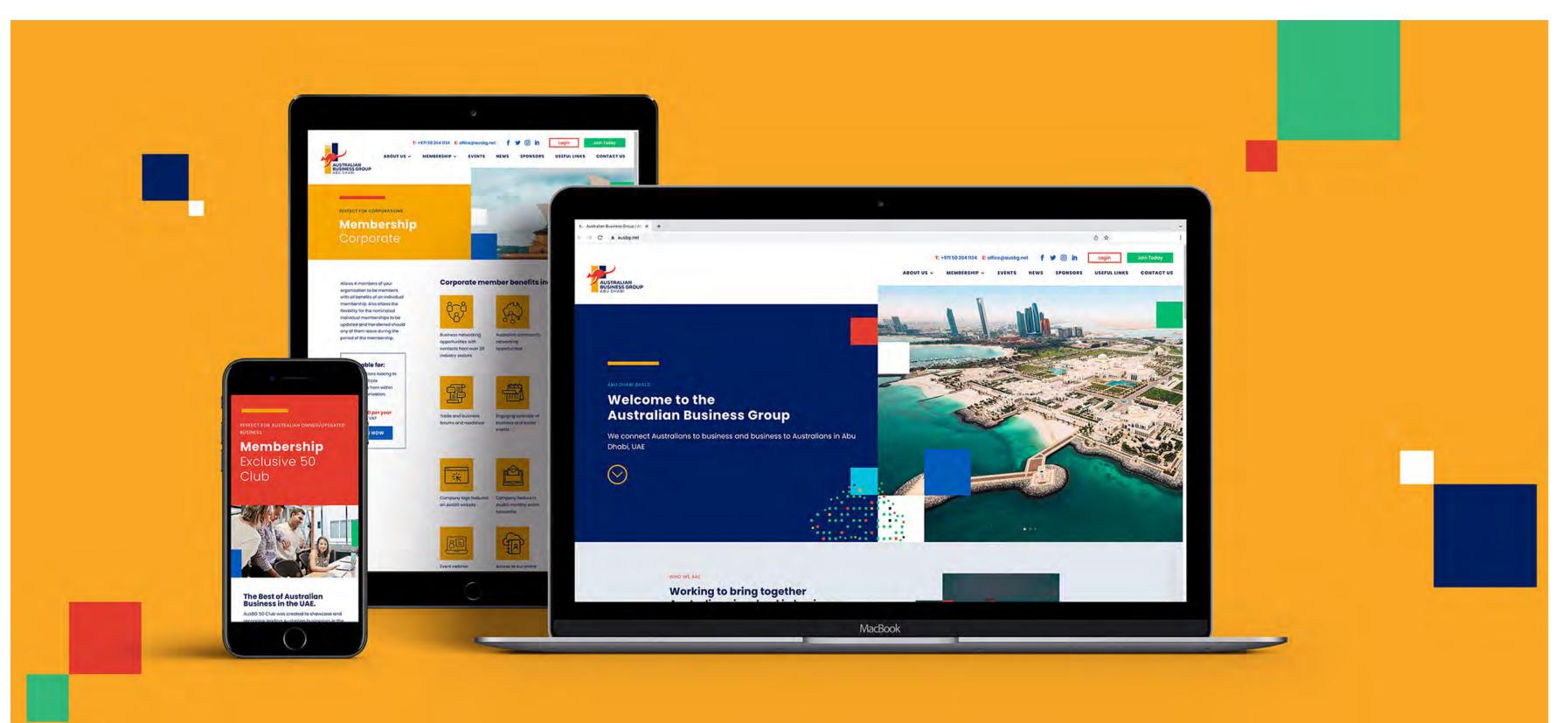
#### **Roya International** - www.royainternational.com





#### Perpetua Investment Group - www.perpetua-ig.com

#### Australian Business Group (AusBG) - www.ausbg.net

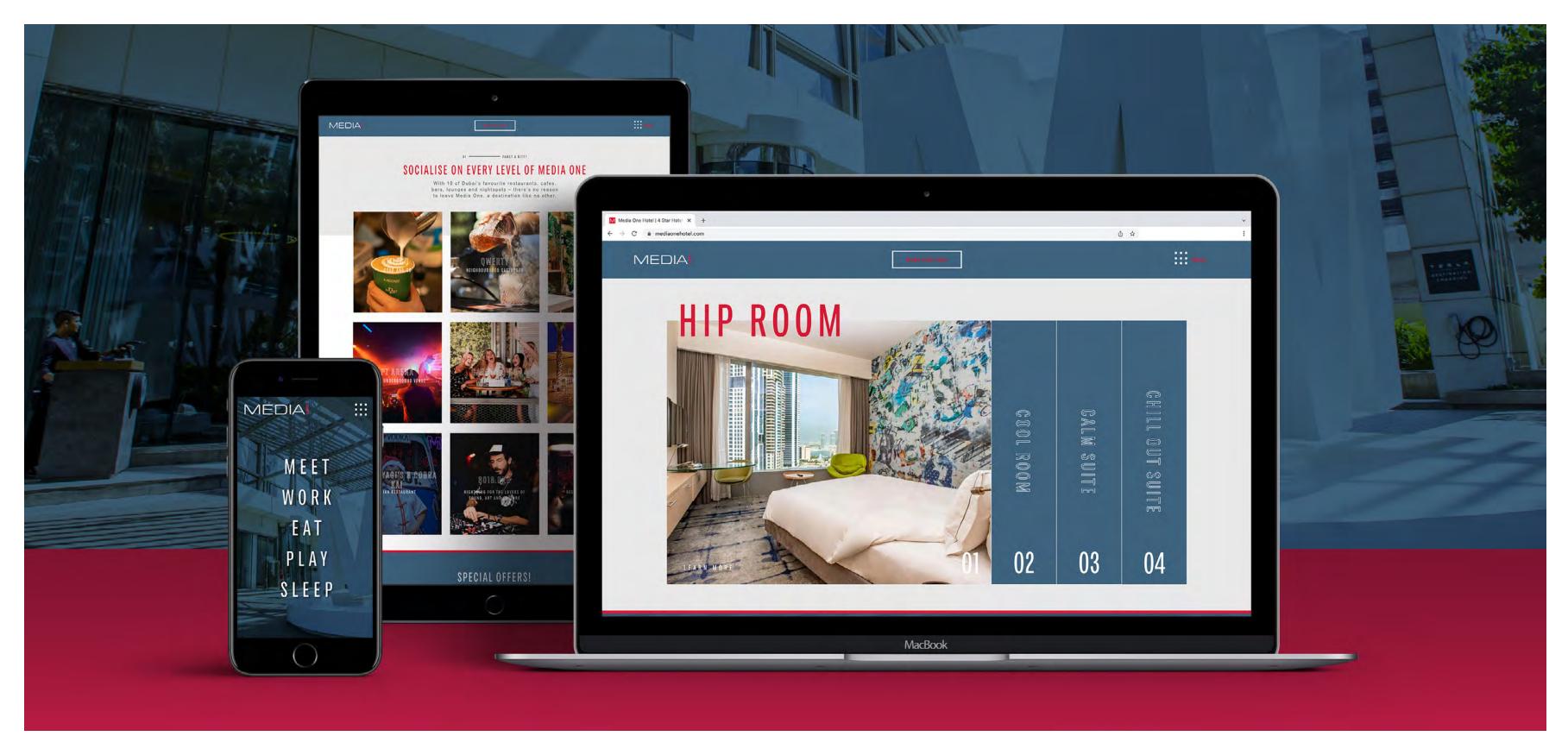


#### Amani Family Office - www.amaniprivatetrustees.com

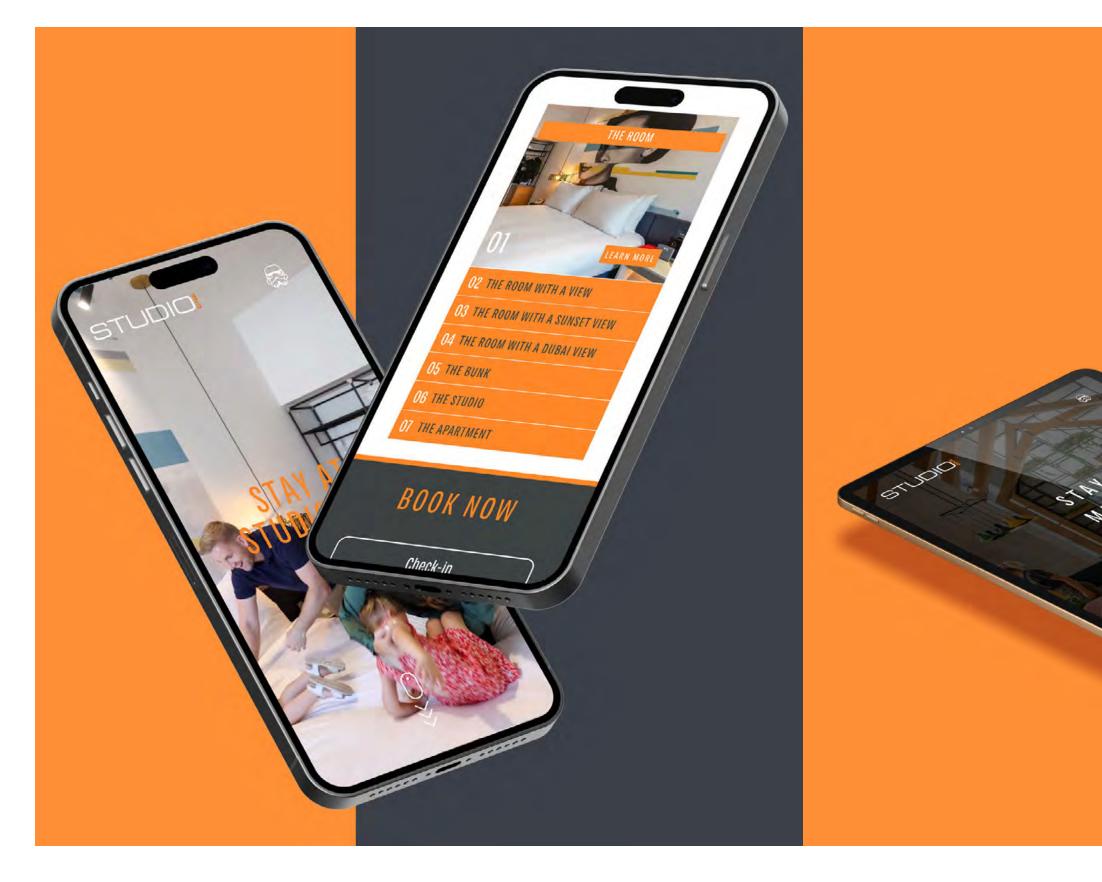




#### Media One Hotel - www.mediaonehotel.com

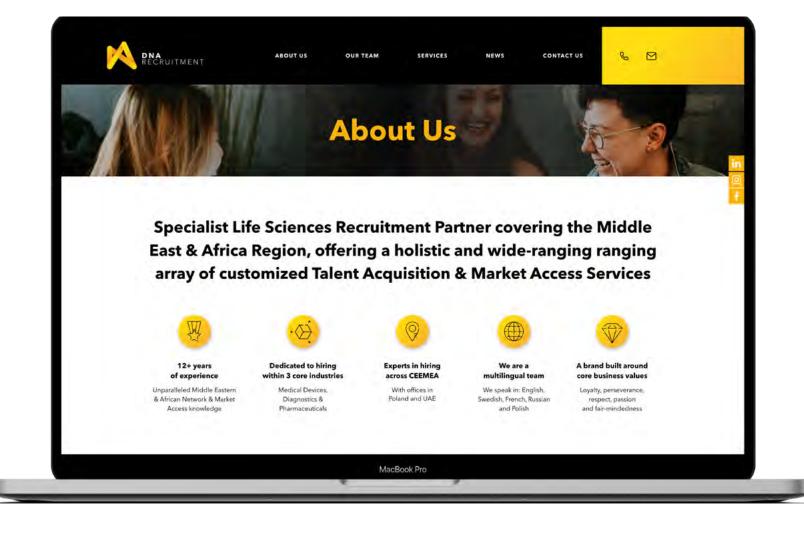


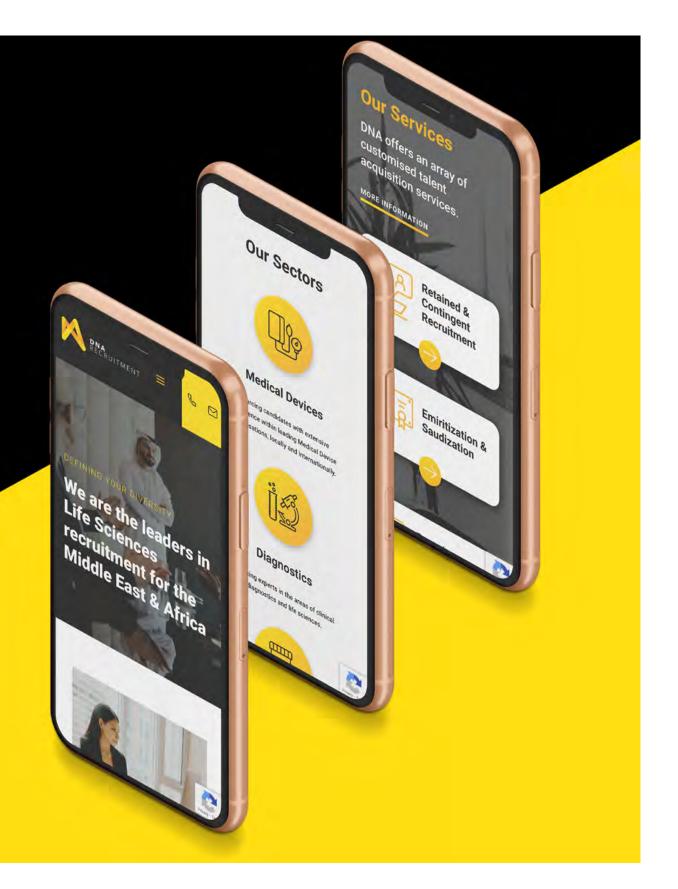
#### Studio One Hotel - www.studioonehotel.com





#### **DNA Recruitment** - www.dna-uae.com





#### A selection of our clients



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PRIORY

EDUCATION AND CHILDREN'S SERVICES



**BSA Ahmad Bin Hezeem** & Associates LLP





مصرف الإمارات العربية المتحدة المركزي .CENTRAL BANK OF THE U.A.E

### Jumeirah







DWIGHT SCHOOL DUBAI







## Don't just take our word for it...

"After working with a number of designers who struggled to get it right, Formulate nailed it the first time. We have since gone on to build an ongoing working relationship with them and they now provide us with regular design support."

Cara Nazari, Managing Director AmCham Dubai "Formulate work with you in true partnership - they listen deeply and quickly and are also willing to challenge your ideas. They met with us and after one meeting understood exactly what we were trying to do and the personality we wanted to create."

Charlotte Siffre, Group Vice President People & Culture, Al Ghurair

#### "I strongly recommend [Formulate] for any design related work. Not only are they masterminds when it comes to design, but more important, they are humble down to earth, always positive and easy to work with. You set expectations and they will beat them. At least that was the case during the branding of K4 Technical Services LLC and we are very thankful for the great work provided."

Joakim Kilstrom, Founder & CEO **K4 Technical Services** 

# Formulate



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